



AMFA/Southwest Airlines Contract Negotiations Update

For Southwest Airlines Appearance Technician Group

Update #18 March 23,2011

Participants for AMFA:

*Jack Coonrod – Region II Director
Lee Rhame – Airline Representative Local 11
Bob Cramer – Airline Representative Local 18
Mike Young – Airline Representative Local 32
Carla Foster - Appearance Technician Representative*

Participants for Southwest Airlines

*Mike Ryan – VP, Labor Relations
Mark Lyons – Manager, Employee Resources
Keith McCormick – Manager, Employee Resources
Mike Hunter - Manager, Production Appearance
Sam Moser -- Planning Manager, Finance
Christine Bennett—SWA Legal Counsel*

The Negotiating Committee is providing this update to the AMFA Membership at Southwest Airlines. This is the only official authorized source of negotiating communications by the Committee.

The above AMFA and Southwest Airlines Representatives participated in open, formal negotiations, seeking contract changes in Section VI negotiations.

The Company and your Negotiating Committee countered Article 15 wage proposals during the negotiations on March 23rd. One of the main points of contention was the Company's proposed 9 year pay scale. All of the Company's pay rate increases are based on a 9 year pay scale and the AMFA's proposals are based on the current 5 year pay scale.

Below is the Company's current offer for wage increases based on a 9 year pay scale:
2009-4%, '10-4%, '11-3.25%, '12-3.25%, '13-2% +1%variable, '14-1%+2%variable

AMFA's current proposal for wage increases based on the 5 year pay scale:
2009-4.5%, '10-4.5%, '11-4%, '12-4%, '13-3%, '14-3%

No other articles were discussed during the session and a new date to continue negotiations was scheduled for 10:00 a.m. Wednesday, April 6, 2011.

The Negotiation Committee would like to thank Kenneth Dawson from Houston; Vergie Morris from MDW; Darlene D. Warren, Teresa Price, Jeff Portugal and Vertis Hawkins from Dallas; Dave Widerski, from Phoenix, and Floyd Looney from AMFA National, our observers who participated in these two sessions. Their input in caucus was very helpful and welcomed. We know that they will communicate with other members from their locals on how the Union is working to protect their jobs and contract language.

Sincerely,

You're Negotiating Committee