



AMFA–Southwest Airlines AMT Contract Negotiations Update

Update #73 February 8, 2019

Participants for AMFA:

*Bret Oestreich – National Director
Earl Clark – Director, Region I
Will Abbott – Director, Region II
Dan Burgess – Airline Representative, Local 4
Craig Hamlet – Airline Representative, Local 11
Ken Patrick – Airline Representative, Local 32
Wayne Lampley – Airline Representative, Local 18
Steve Krakauer – Communication Coordinator
Lucas Middlebrook – AMFA Counsel
Peter Manikowski – AMFA Economist*

Participants for Southwest Airlines:

*Adam Carlisle, Sr. – Sr. Director, Labor Relations
Christine Colling – Sr. Director Labor Relations, Strategy
Bill Venckus – Director, Labor Relations
Mark Lyon – Sr. Manager, Labor Relations
Sam Moser – Director Corporate Strategy & Planning
Becky Ronnebaum – Labor Negotiations Specialist
Neal Hanks – Director Labor Relations, Communication Planning
Eddie Berbarie – Attorney, General Counsel Office*

Dear AMFA Brothers and Sisters:

The Negotiating Committee is providing this update to the AMFA Membership at Southwest Airlines. This report is the only official authorized source of negotiating communications by the Committee.

As you will recall, your Committee provided the last proposal in these negotiations two weeks ago in response to the Company's counterproposal. The Company outright refused to provide a counterproposal this week with the only explanation being: "We did not view that as a proposal." The Company continues to insist on massive offsets of foreign outsourcing and elimination of your paid rest. The Company asks for these "offsets" while not increasing the money in any significant fashion from the Tentative Agreement (TA) that you, the membership, rejected by a wide margin.

Your Committee was prepared to receive the Company's counterproposal this week and advised the Company we wanted to reach a deal. Make no mistake – the Company is not currently engaged in good faith negotiation. This is delay for the sake of delay just as Mr. McCrady threatened in his first letter to you following rejection of the TA.

We thank you for this continued support. The solidarity that we have seen since conclusion of the ratification process continues to increase with each passing day and that is exactly what we need in order to bargain for what you have rightfully earned.

Sincerely,

Your Negotiating Committee